

What Kind of Questions Can You Ask?

- **Actionable “How To” Requests:**

Example: “How do I build a sales funnel for my high-ticket offer?”

The system will clarify if you want a beginner-friendly, step-by-step plan or an advanced, operator-level strategy.

- **Operational Challenges:**

Example: “What’s the best way to onboard new sales team members using my current tools?”

Expect clear, concise answers distilled from proven policies and playbooks.

- **Business Strategy and Growth:**

Example: “How can I create recurring revenue streams in my service business?”

Questions can target marketing, sales, scaling, or financial systems.

- **Clarifications on Training and Processes:**

Example: “What are the first five videos a new rep should watch per our Q1 training?”

These questions help us optimize your team’s ramp-up and daily workflows.

- **Situational or Problem-Solving Queries:**

Example: “I’m facing [specific issue]. What steps should I take to overcome it?”

We use atomic data structuring to break down complex problems into clear, manageable actions.

What We Don’t Cover:

- Questions unrelated to the current coaching topics or materials covered
- Legal advice or exceptional company policy concessions
- Requests for discounts or off-policy exceptions

Why This Works:

- Your questions will be tagged, organized, and indexed clearly, relevant answers, freeing up more time for strategic coaching moments.
- Each response references the original source material or playbook, keeping advice consistent and reliable.
- This structured approach minimizes overwhelm, speeds up training, and ensures precise, easy-to-implement guidance.
- You can submit questions anytime-even if you can’t attend live-so no opportunity for growth is missed.

Tone & Style Guidelines:

- Keep your questions clear and concise
- Use simple language to reduce ambiguity
- Think of this as a conversation rather than a test-be open and specific!
- Feel confident that responses will be friendly, professional, and focused on helping you take the next right step

Ready to get answers that move your business forward? Fill out the form with your best, most pressing questions - this is your Advance Point to breakthrough results.